#### Zocdoc



# Using Inventory Management to Improve Access to Care

ePatient Summit April 4, 2017

Pat Saxman
General Manager, Health Systems
pat.saxman@zocdoc.com
@psaxman36

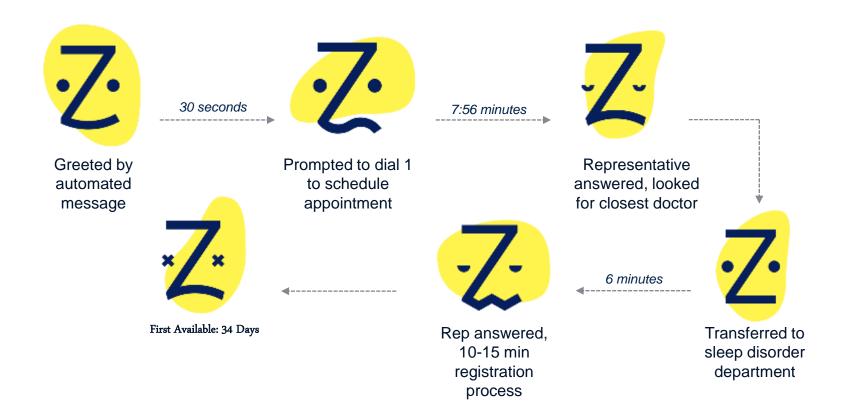
# Patients struggle to

access care

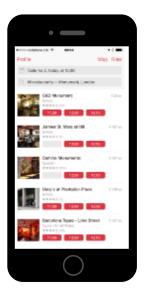
The national average wait time to see a doctor is 24 days



## Typical patient experience



#### Patients are consumers



OpenTable



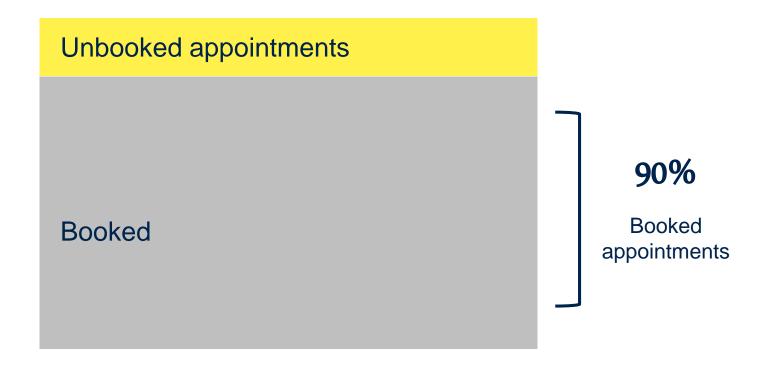
Kayak



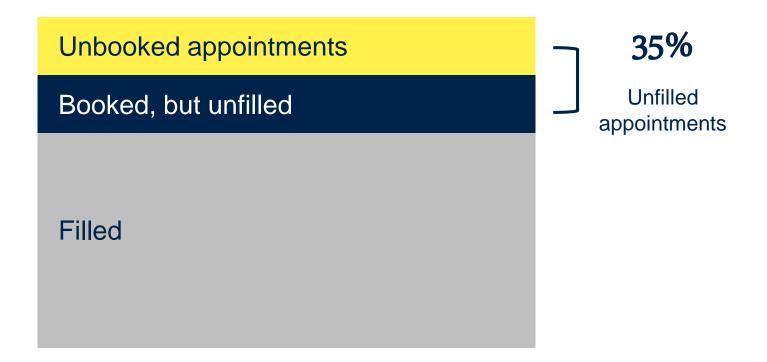
Uber

5

Hospitals struggle with unused inventory



At the same time there is significant capacity



# The Great Irony



8



### John Muir Health

Headquartered in Walnut Creek, CA – serving the East Bay Area

Two main campuses totaling 850+ acute care beds

Use Epic Open Scheduling as a first step in online access

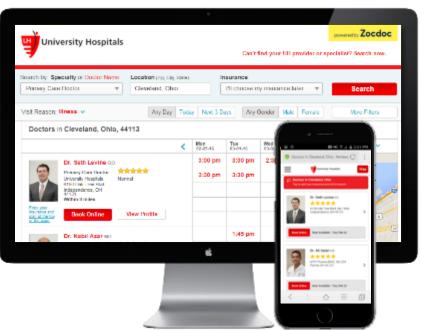




Like most hospitals across the nation, John Muir has appointments perishing daily costing the systems millions of dollars every month

#### Zocdoc surfaces inventory in two ways





**Zocdoc Marketplace** 

Instant Booking Under Your Brand

12

### A marketplace improves inventory management



# 4.4 days

Average time from booking to appointment when John Muir patients use Zocdoc

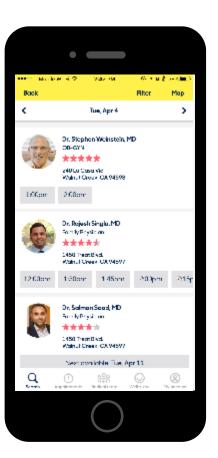
Zocdoc surfaces patients accessing healthcare as a consumer

2,500+

Patients over the past year

#### Improving experiences for John Muir patients

- Nearly half of appointments are booked after hours
- 65% of appointments are scheduled within three days
- 43% of appointments booked using the mobile app



"John Muir Health strives to put patients first by increasing access to care. Zocdoc is an integral part of this mission."

- Chief Digital Officer; John Muir



Making online booking simple

80 Million patients/year

90+ health systems

Established in 2007

